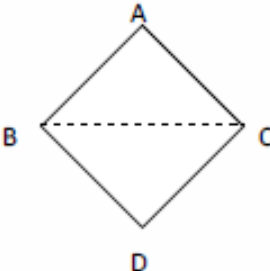
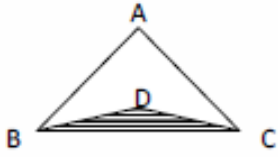
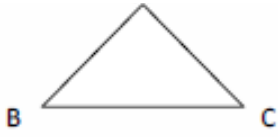
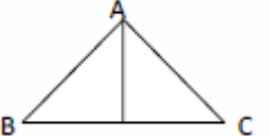
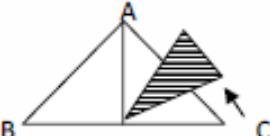
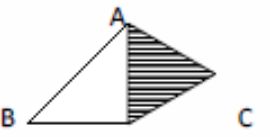



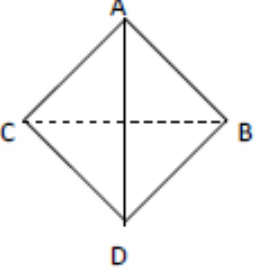
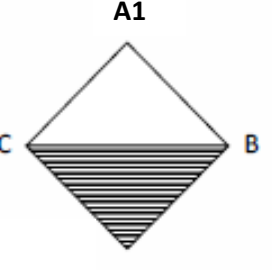
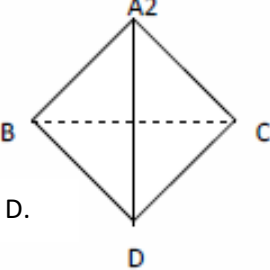
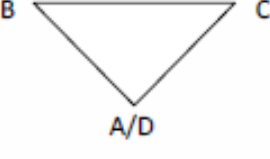
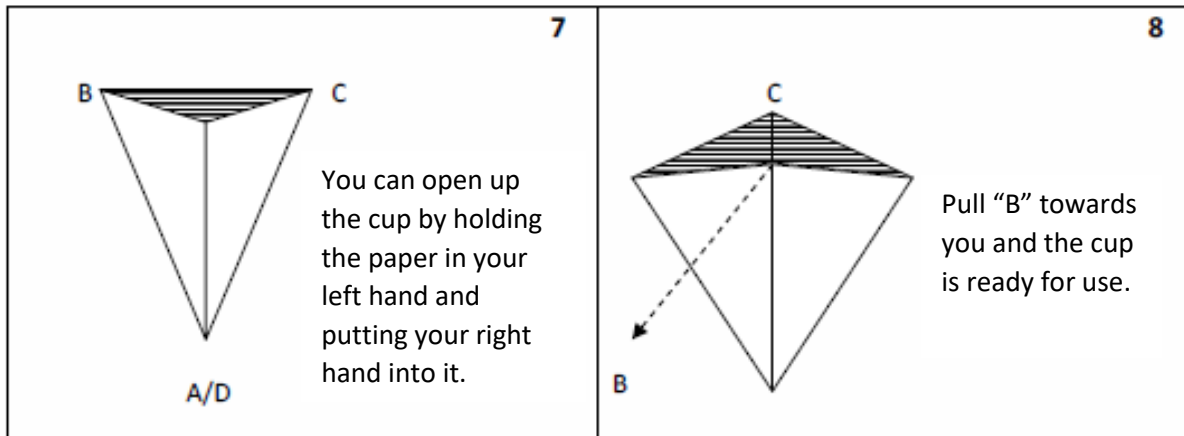


## Paper cup business

<p style="text-align: right;"><b>1</b></p>  <p>Put the square-shaped paper in front of you like this.</p>	<p style="text-align: right;"><b>2</b></p>  <p>Fold the paper in half so that point D meets point A.</p> 
<p style="text-align: right;"><b>3</b></p>   	<p style="text-align: right;"><b>4</b></p>    <p>Flip the paper and fold the paper so that point C meets point A.</p>
<p style="text-align: right;"><b>5</b></p>   <p>Put your thumb in the middle and fold the paper so that point A1 meets point D.</p>	<p style="text-align: right;"><b>6</b></p>  <p>Fold A2 to D.</p> 



### Rules:

- The client receives the goods at the end of each production cycle and may only accept precisely folded cups bearing the logo of the company.
- The client pays with Talons - every pack of 10 cups is worth 20 Talons. The client is only allowed to accept cups in packs of 10.
- Every cup has to bear the logo of the company.
- Book keeping must be done precisely in each cycle.
- The company must pay for the rent at the end of each production cycle (1 Talon /cycle), the utility bills (2 Talons/cycle) and the wages (1 Talon/cycle/employee).
- All costs must be settled (paid for) at the end of each production cycle.
- The trainer will signal the beginning and the end of each production cycle.
- Every company has 10 Talons as capital investment for start-up.
- There is a possibility to loan a ruler or scissors for 1-1 talon per production cycle.
- 10 pieces of white paper costs 1 Talon.
- The observer cannot participate in the production.

**Book-keeping**

	Starting inventory	1. Production cycle	2. Production cycle	3. Production cycle	4. Production cycle	5. Production cycle	Total
Income/ Capital	10 Talons						
Raw material							
Semi-finished goods							
Rent							
Wages							
Utility bills							
Leasing costs (ruler, scissors)							
Loan costs							
Total costs							
Balance/ production cycle							"A"

Closing stock at the end of production (whatever that has not been used or sold):

Raw material – 0.1 Talon/ paper =.....Talons

semi-finished cup – 1 Talon/ piece =.....Talons

Finished, unsold cup – 2 Talons/ piece =..... Talons

Total closing stock ("B") =..... Talons

Result = "A" + "B"=.....

## Observer sheet

The following questions may be used to help in observing HOW the team is functioning. Jot down notes on specific situations so you can provide concrete examples, too when giving feedback to your team.

1. How did your team organize its functioning?

.....

.....

2. Who was the first one to take a leadership role? How did he/she do it?

.....

.....

3. How did the group solve different challenging situations?

.....

.....

4. How did the team handle conflict situations?

.....

.....

5. How did the leadership change - if it did?

.....

.....

6. How did the group work, as a team? (roles, functions, etc.)

.....

.....

7. What posed the greatest problem to the team?

.....

.....

8. Were there any unusual, specific events? What were these, what happened?

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